



## **IF YOU EVER WONDERED.....**

*How are Buyers and Sellers Agents different?*

*How to pick a lender?*

*What is an agency relationship?*

*What is Earnest Money?*

*What's the MLS?*

*How do you qualify for a mortgage?*

*What is PMI?*

*Why are there different kinds of mortgages? (VA, Conventional, FHA, USDA, etc.) What's the difference in a Realtor and a real estate agent?*

*What's the difference in an appraisal and an inspection?*

*How do Realtors get paid?*

*If I am buying a FSBO who is the negotiator?*

*What are the improvements that will get me the most money back?*

*How do I find out about the resale potential of a home I like?*

*How do I sell my house for top money?*

*Are home sales contracts legally binding?*

*What is Escrow?*

*Where do you get Codes, Conditions and Restriction and HOA Rules for your neighborhood?*

*What's the difference between an auction and a foreclosure?*

*Where do I get info about what prices other homes in the neighborhood are selling for?*

**THEN YOU SHOULD COME  
TO THIS WORKSHOP!**

**PRESENTED AND  
SPONSORED BY:**



**Steph Buell**



**Tim Britt**

**DATE: MON. JUNE 10<sup>TH</sup> | TIME: 5:00 – 7:00 PM**

**PLACE: BRIDGES 935 EDGEHILL AVE, NASHVILLE, TN 37203**

**Food will be provided, come curious and hungry!**